



# ON-SITE BLENDER (OSB)

Blend chemistry on-site with concentrated CMI product and products already used in your process. The result is a practical cost-reduction system for high chemical volume operations, typically delivering **30-60% savings**.

**30-60%**

Typical chemical cost reduction

**\$0 Upfront Unit**

Provided, owned, and maintained by CMI

**Live Visibility**

Batches, volume, runtime, and trend reporting

## WHY OSB LOWERS SPEND

- Ship concentrated chemistry instead of excess pre-diluted volume.
- Create usable chemistry on-site in controlled, repeatable batches.
- Reduce freight inefficiency and lower total delivered cost.
- Lower concentrate pricing helps reduce overall chemical spend.
- Maintain holding tank inventory or blend on demand as operations vary.

## CUSTOMER SAVINGS SNAPSHOT

One customer with annual chemical spend above **\$300,000** implemented OSB with no change in production volume and achieved a **57% spend reduction**.

Savings drivers: freight optimization, volume created on-site instead of purchased full-volume, and lower concentrate cost.

**\$300K+**

Annual baseline spend

**57%**

Documented reduction

## PROGRAM SUPPORT INCLUDED

- CMI provides OSB at no upfront equipment cost for qualified customers.
- CMI owns, maintains, ships, and supports installation/start-up.
- Live data feed plus weekly Snapshot Reports and bi-annual Data Reviews.
- Designed for long-term visibility into savings and performance.

## OSB IN OPERATION

